

Survey enquiries

Contact Wine Australia on Ph +61 8 8228 2000 and ask to speak to the Production, Sales and Inventory Survey Coordinator

Or email market.insights@wineaustralia.com

A new function has been added to Ezy that automatically generates a report containing data requested annually by Wine Australia (called the Production, Sales and Inventory Survey). Ezy Systems and Wine Australia have worked together to create this functionality to save wineries time and improve the accuracy and coverage of the important annual industry survey.

More information on the report generated from the survey can be found on the Wine Australia website at:

<https://www.wineaustralia.com/market-insights/australian-wine-production-sales-and-inventory>.

If you have not previously been requested to provide this data, you can review/ set up the groups and run the reports anyway as the reports provide a valuable analysis of production, sales and inventory by category and can be used for benchmarking against the industry averages.

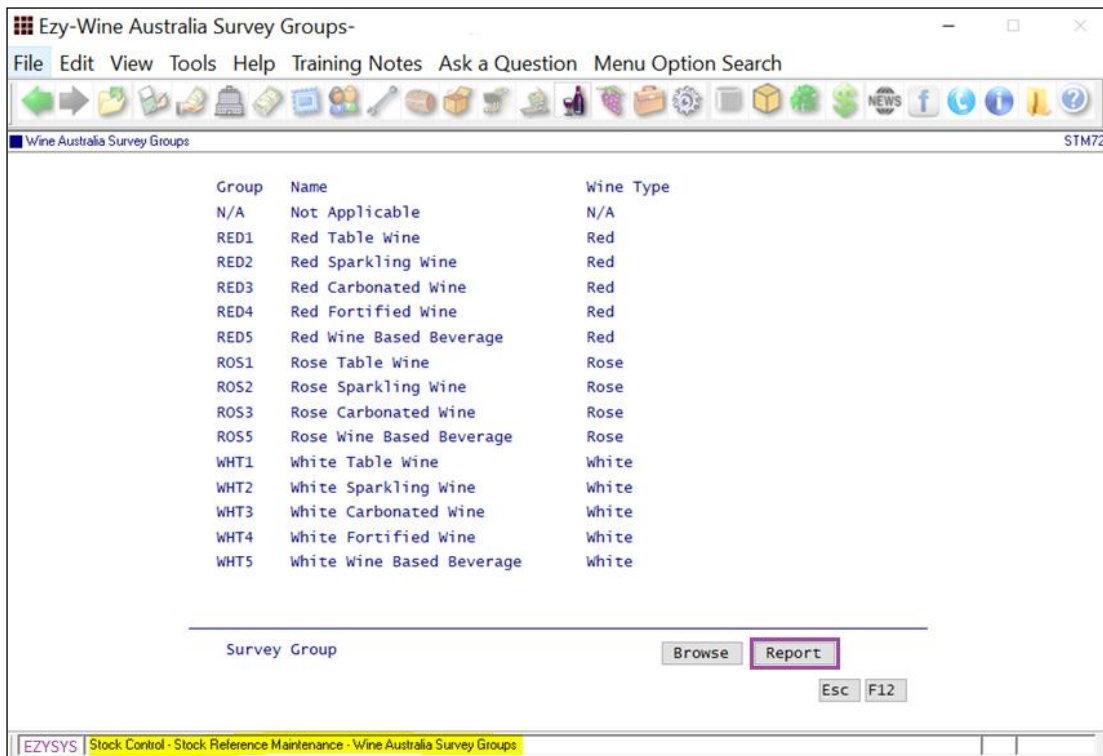
Once the survey groups have been reviewed, there are two reports to run: the Wine Australia Prod Survey and the Wine Australia Sales Survey.

Wine Australia Survey Groups: -

NOTE:

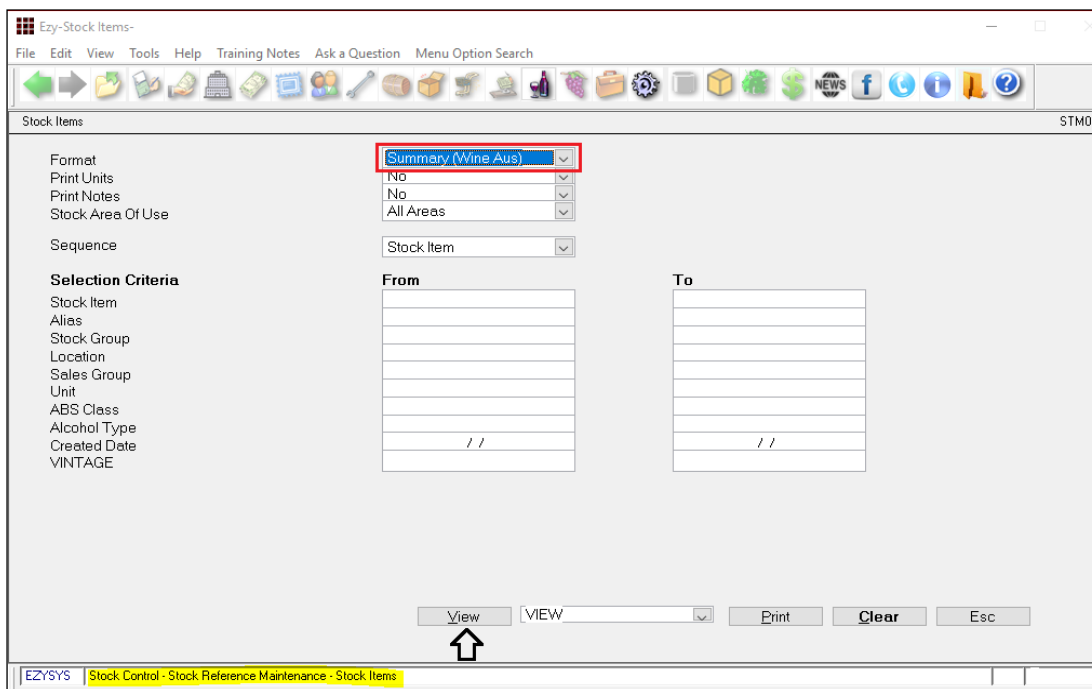
- *Include sales of finished packaged wine to wholesalers, retailers or direct to consumers.*
- *DO NOT include exports or sales of bulk wine to other winemakers.*
- *Include bulk wine ONLY if sold to a retailer for packaging themselves.*
- *DO NOT include sales of imported wine on the domestic market.*
- *Include total volume of wine products not just wine component.*

Stock Control > Stock Reference Maintenance > Wine Australia Survey Groups



Stock Survey Groups have been preloaded.

Stock Control > Stock Reference Maintenance > Stock Items



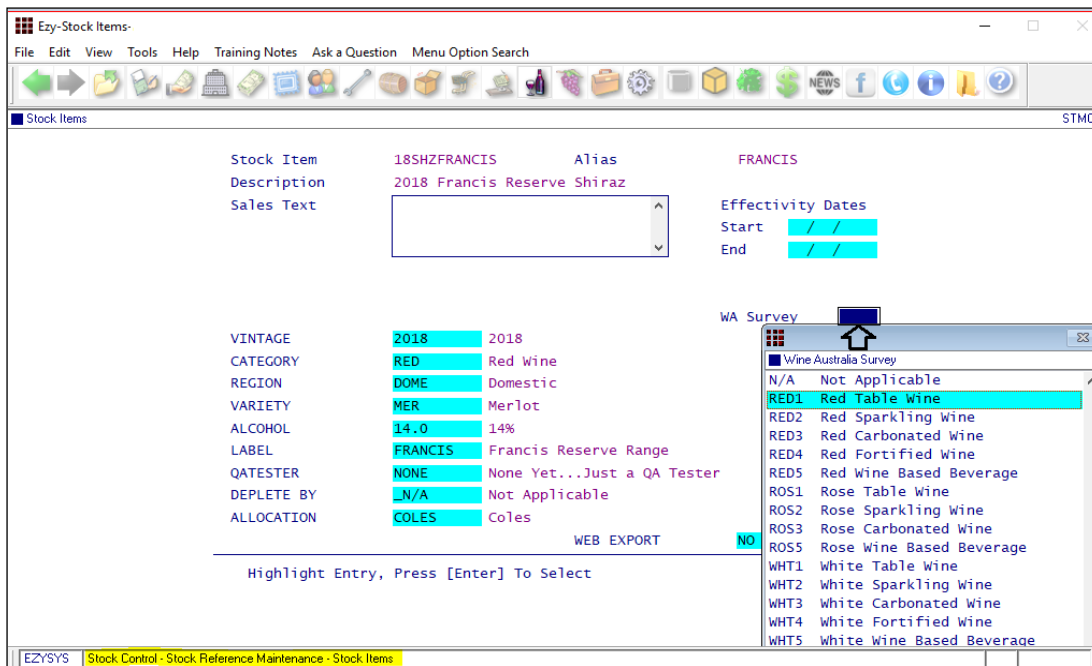
Run Stock Report in **Summary (Wine Aus)** format & check the assignment of groups has been correctly applied using the following classification notes.

Classification Notes -

N/A	Not applicable should be applied to Cultures and Contract Bulk Wine.	
RED1	Red Table Wine	e.g. 20XX Shiraz
RED2	Red Sparkling Wine. Sparkle derived from bottle or tank fermentation	e.g. 20XX Sparkling Shiraz.
RED3	Red Carbonated Wine Sparkle derived from carbonation.	e.g. 20XX Grenache Spritz
RED4	Red Fortified Wine	e.g. 20XX Fortified or Tawny
RED5	Red Wine Based Beverage or wine product	e.g. wine-based cocktails, spritzers with fruit infusions, sangria
ROS1	Rose Table Wine	e.g. 20XX Grenache Rose
ROS2	Rose Sparkling Wine Sparkle created via fermentation process	e.g. 20XX Sparkling Rose
ROS3	Rose Carbonated Wine, Sparkle added through Carbonation	e.g. 20XX Rose Moscato, Pet Nat Rose, Prosecco Rose
ROS5	Rose Wine Based Beverage	e.g. 20XX Rose Premixed drinks or spritzers
WHT1	White Table Wine	e.g. 20XX Chardonnay
WHT2	White Sparkling Wine Sparkle derived from fermentation	e.g. 20XX Sparkling Pinot Noir / Chardonnay
WHT3	White Carbonated Wine Sparkle derived from carbonation.	e.g. 20XX Brut Cuvee
WHT4	White Fortified Wine	e.g. 20XX Fortified White or Tawny
WHT5	White Wine Based Beverage	e.g. 20XX vermouth-based cocktails, wine blended with juice

Application of Survey groups to stock item codes.

Stock Control > Stock Reference Maintenance > Stock Items



WA Survey

Record the applicable Survey Wine Group against bulk and bottled wine.

Click **Modify**

Enter **Stock Item**

Click **Commit**

Press **Esc**

Winemaking > Winemaking Statutory Reports > Wine Australia Prod. Survey

Format Options

- Report
- Export .csv format

Year

Specified the required Vintage year.

Click **View**

EZYSYS POR164		Wine Australia Prod. Survey		Page 1 of 2
Vintage 2005				

2005 Winegrape crush				
Variety Group	Name		Crush Tonnes	
RED	Red		19	
WHT	White		17	

Grand Total			36	

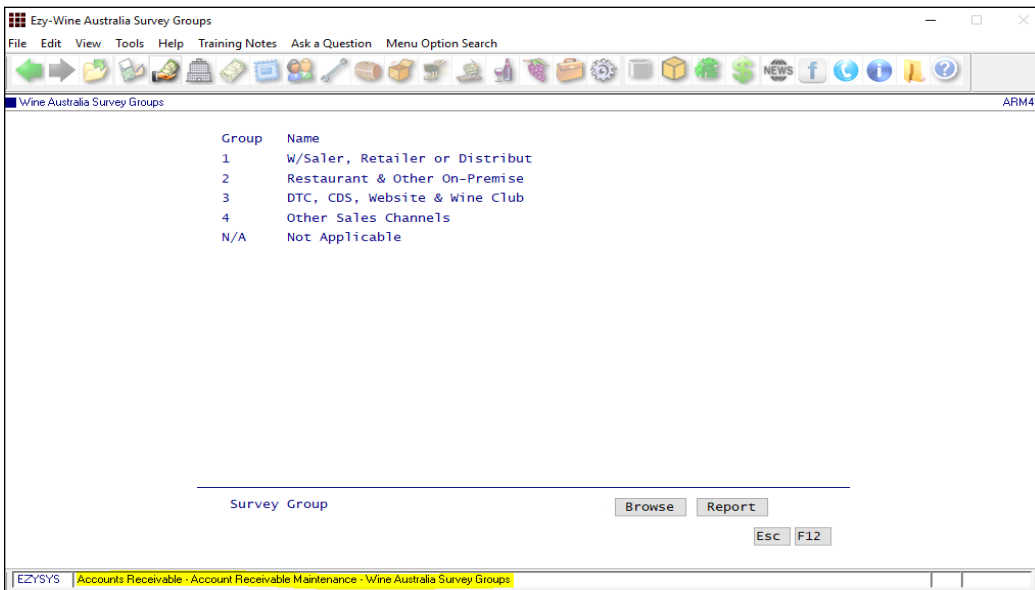
2005 Juice Purchased				
Variety Group	Name		Juice Purchased Litres	
RED	Red		0	
WHT	White		0	

Grand Total			0	

Wine made in vintage 2005				
Survey Group	Name		Total Litres	
RED1	Red Table Wine		2301	
RED2	Red Sparkling Wine		0	
RED3	Red Carbonated Wine		0	
RED4	Red Fortified Wine		0	
RED5	Red Wine Based Beverage		0	
ROS1	Rose Table Wine		0	
ROS2	Rose Sparkling Wine		0	
ROS3	Rose Carbonated Wine		0	
ROS5	Rose Wine Based Beverage		0	
WHT1	White Table Wine		14922	
WHT2	White Sparkling Wine		0	
WHT3	White Carbonated Wine		0	
WHT4	White Fortified Wine		0	
WHT5	White Wine Based Beverage		0	

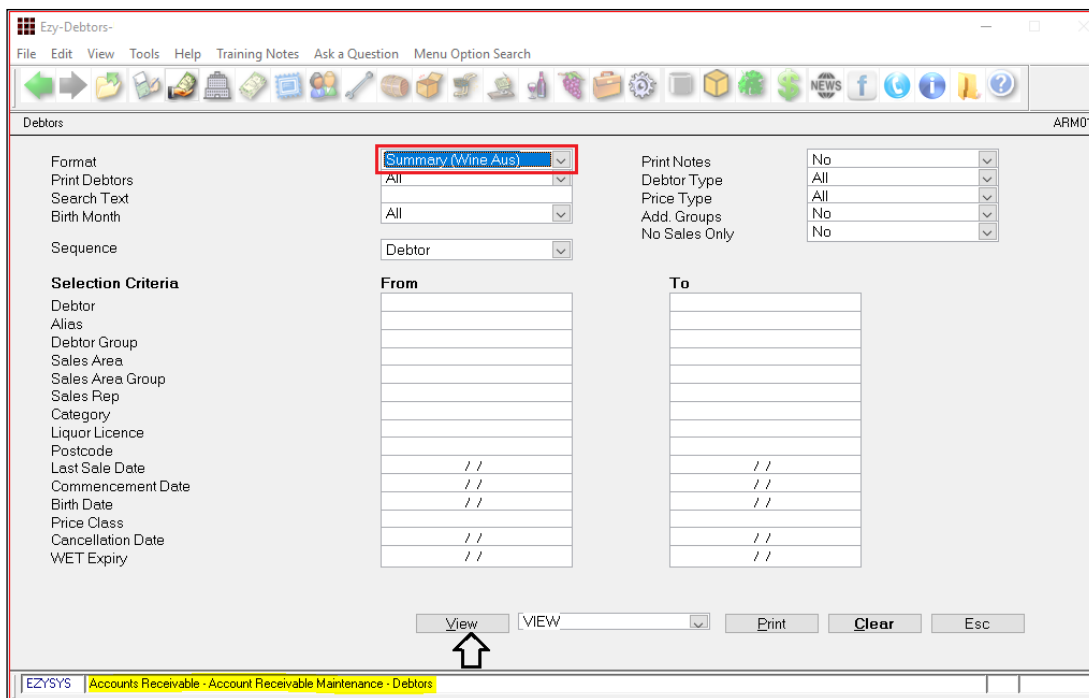
Grand Total			17223	

Accounts Receivable > Accounts Receivable Maintenance > Wine Australia Survey Groups



Debtor survey groups have been preloaded.

Accounts Receivable > Accounts Receivable Maintenance > Debtors



Run Report in **Summary (Wine Aus)** format and check the assignment of debtors has been correctly applied using the following Debtor Group descriptions.

Debtor Groups.

1. Wholesale Sales of finished goods for sale in the off-trade – i.e. where consumption by the consumer is not on the premise where the wine is purchased. E.g. Wholesalers, Supermarket Chains, Bottle Shops, Third Party Website Sales or Distributors.

Include any Bulk Wine ONLY if sold to a **retailer** for packaging themselves.

Does NOT include any Export sales, Bulk Wine sales to other winemakers or sales of non-Australian wine in Australia

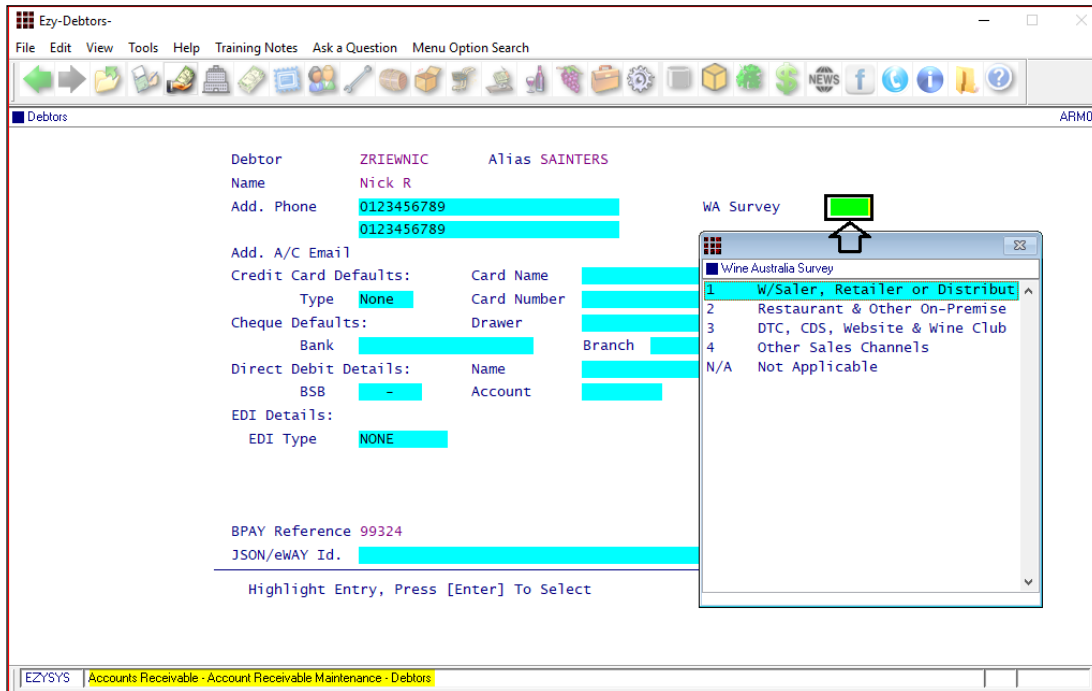
2. Wholesale Sales of finished goods where consumption is on Premise – i.e. in the place where the consumer purchases the product. E.g. Restaurants, Hotels/Motels, Sporting Clubs or Pubs, Wine bars.
3. Retail Sales Direct to Consumers. E.g. Staff, Cellar Door Sales, Wine Club Sales & Direct Website Sales. Do NOT include Third party website sales here. All WET-applicable sales should be included in this group.
4. Bulk Wine Sales to Other Wineries / Entities for the purpose of Bottling their own Product. E.g. Bulk wine sold to another winery who may blend the wine with their own. Do NOT include Contract Wine Debtors (see below for definition).

N/A Not applicable should be applied to all Export Debtors, Contract Wine Debtors and Group Debtors.

- **Group Debtors** are where companies fall under an umbrella company and wine may be transferred between companies within the group.
- **Contract Wine Debtors** are customers who pay to have their wine made by the company – i.e. the wine is not owned by the company at any stage.

Application of survey groups to Debtors.

Accounts Receivable > Accounts Receivable Maintenance > Debtors



WA Survey

Record the applicable Survey Group.

Click **Modify**

Enter **Debtor**

Click **Commit**

Press **Esc**

Sales > Sales Statutory Reports > Wine Australia Sales Survey

Ezy-Wine Australia Sales Survey-Ezy Wines

File Edit View Tools Help Training Notes Ask a Question Menu Option Search

Wine Australia Sales Survey

Format: Report
 Year: 2005

Selection Criteria:
 Debtor Survey Group:
 Stock Survey Group:

From: To:

Format Options

- Report
- Export .csv format

Year

Specified the required sales year.

2025 = 24/25 Fiscal Year

Click **View**

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Year 2005

Stock Survey Group	Name	Packaged Litres	Bulk Litres
RED1	Red Table Wine	400	3040
RED2	Red Sparkling Wine	0	0
RED3	Red Carbonated Wine	0	0
RED4	Red Fortified Wine	15	1
RED5	Red Wine Based Beverage	0	0
ROS1	Rose Table Wine	0	0
ROS2	Rose Sparkling Wine	0	0
ROS3	Rose Carbonated Wine	0	0
ROS5	Rose Wine Based Beverage	0	0
WHT1	White Table Wine	35	0
WHT2	White Sparkling Wine	0	0
WHT3	White Carbonated Wine	0	0
WHT4	White Fortified Wine	0	0
WHT5	White Wine Based Beverage	0	0
Grand Totals		450	3041

EZYSYS | Stock Control - Stock Administration - Global Stock Item Maintenance