

New Pro version

Migration Journey



April 2024

Australia & New Zealand

Table of Contents

Introduction	3
Our Story	3
Benefits	4
Data Structure Changes	4
Migration Flow	5
Dashboard	6
Mobile Apps	6
Cellar Operations	7
Paperless	8
Debtor Receipt Auto Allocation	8
User Training	9
Pro Migration Cost	10

Introduction

Software is developed with an expected service life just like any other asset, and the old Fox version has well and truly run its course for 30 years!

We have ceased development of the old version as we cannot sustain the cost of developing both versions.

We will continue to support but not enhance the old version.

We will provide a migration schedule.

This document will assist you with the migration process.

Other sources of information include the following.

- **Pro Migration Overview** PowerPoint on the Ezy Systems website [News] tab.
- Presentations on the Ezy Systems website [Products] tab.

Our Story

Peter Ellis and Nick Cugura commenced Ezy Systems May 1993 to develop software for the winery industry.

Programming language MS FoxPro was used to develop *EzyWine* on a computer running MS Windows 3.11 with 20 MB RAM and 2 GB hard disk.

We launched the software in the Griffith region in NSW in 1994 where we now have 15 clients.

Ezy Systems adopted a software free change policy and commenced annual courtesy visits which continues to strengthen the relationship with the users and ensure the development of the software.

By 2008 the software had grown to an astonishing 3,000 menu options, eight report writers and seven hundred databases and more than one million tonnes of grapes processed that vintage using the software by three hundred commercial wineries across Australia, New Zealand and South Africa.

Senior Programmer, Donna Dimaano, was appointed Project Leader and we decided to use MS Visual Basic and MS SQL Server database to develop the new version.

EzyWine Pro was released in May 2020 and we are still in the process of migrating hundreds of clients.

We are still the only company proving a one stop solution!

Clients that had dropped the outdated version of our software over the years have started to return due to the new interface, new features and time savings that remove the huge subscription costs, stress, time and errors of trying to use multiple packages that aren't really integrated.

In May 2023 Ezy Systems celebrated 30 years of servicing the winery industry.

We are now looking at BI (business intelligence) and providing more integration and automation to further streamline your entire business.

We appreciate your loyalty and support.

Benefits

- User friendly interface
- Tabs make it quicker and easier to process transactions
- > Every menu option can be exported directly to MS Excel
- Rebuild index no longer required
- > No record locking the following menu options can be used anytime
 - End of Month Updates
 - Transaction Updates
 - Change Codes
 - Cellar Reversal
 - Global Maintenance
- Interfacing with devices and other applications is easier
- Scroll Lists replaced with radio buttons so that all options are always visible
- Pick Lists replaced with powerful search tools making it quicker and easier to select required data to be edited or reported
- Dashboard with options for all users including Cashflow and Sales Summary
- Customised sales reports can be auto emailed to management and owners
- Latest changes will be automatically loaded every day
- Mobile apps for winemakers and sales staff
- Easier to grow and manage your wine club including website ecommerce interface
- Provides everyone with more time to work on the business rather than just in it.

Data Structure Changes

- Debtor, Creditor, Employee, Prospect and Grower address
 - suburb, state and country added
 - street name now has 2 lines of 40 characters
 - postcode increased from 4 to 8 characters
- Unlimited text can now be recorded against [F5] notes
- Reference recorded against transactions has been increased from 8 to 16 characters
- [Attachment] tab added for most transactions to meet *paperless* requirements.

Migration Flow



Where is Pro to be installed?
on your local server or with your cloud provider
or Ezy Systems to provide cloud hosting?



Request & Complete Pro Authorisation Form



If Ezy Systems is to provide cloud hosting request a quote and approve ASAP



Ezy Systems will copy live Fox data onto Ezy Systems server and transactions older than 7 years can be purged



Ezy Systems to migrate your Fox data to Pro and provide users with access to new version



Ezy Systems to provide users with remote overview session



Users to familiarise themselves with the new version

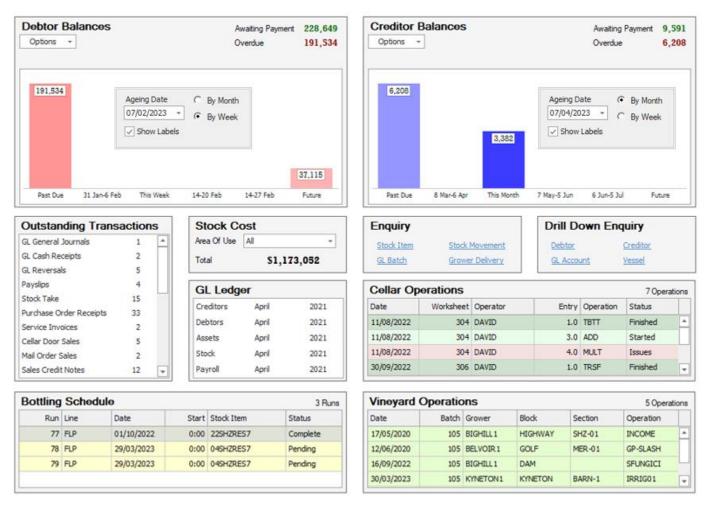


Ezy Systems to migrate Fox data again and users to *go live*



Ezy Systems to provide users with remote overview session again, *if required*.

Dashboard



Cashflow and Sales options are being developed

Mobile Apps

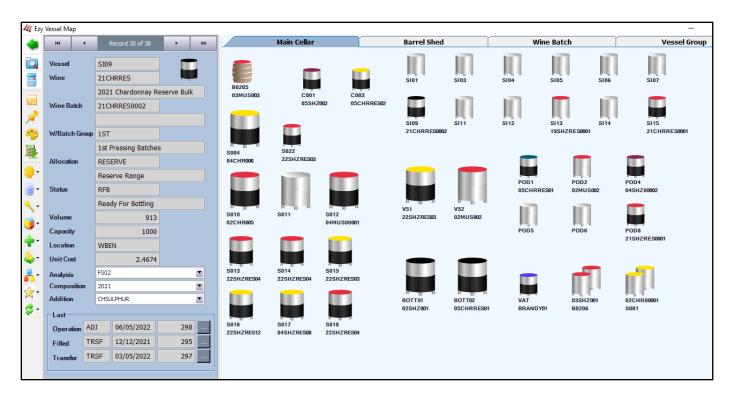


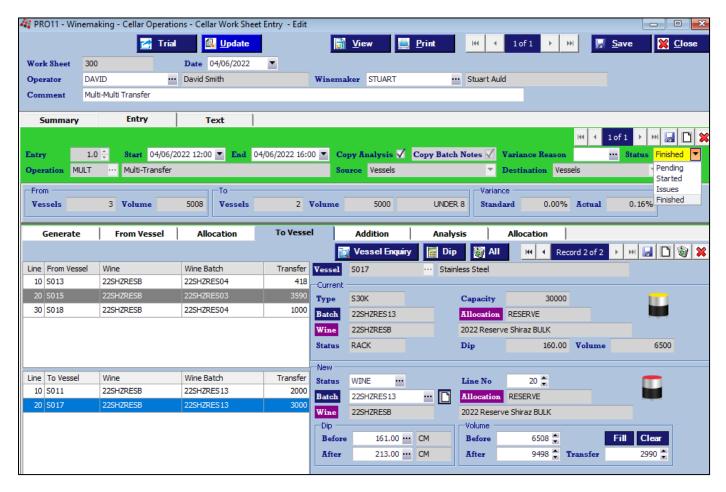


Cellar Operations

All operations and reporting can be performed from within the interactive vessel map.

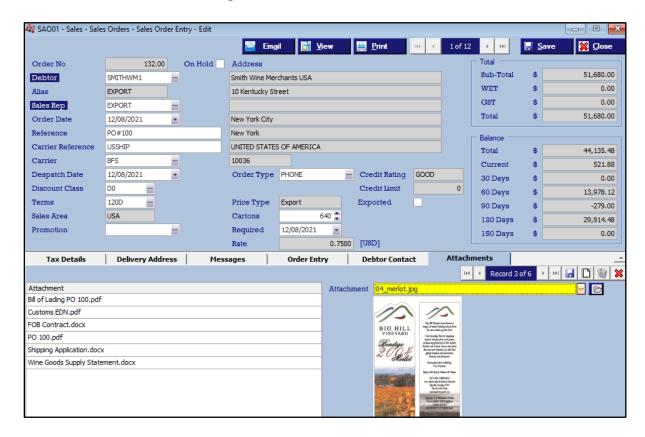
Quicker and easier to process cellar ops with all information available at your fingertips.





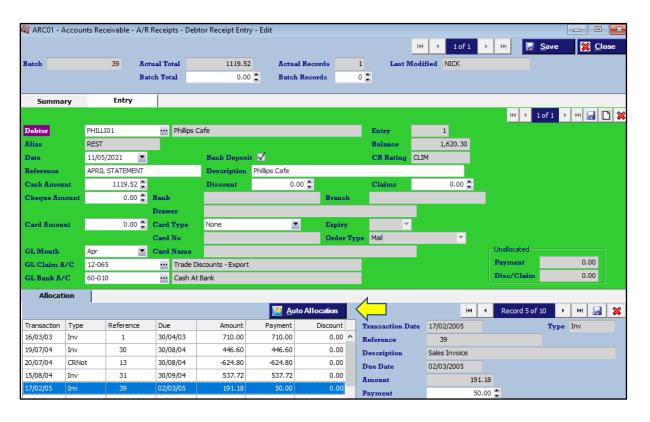
Paperless

Attachments can be recorded against all reference data and transactions.



Debtor Receipt Auto Allocation

Payment can be automatically recorded against multiple invoices and then modified as required.



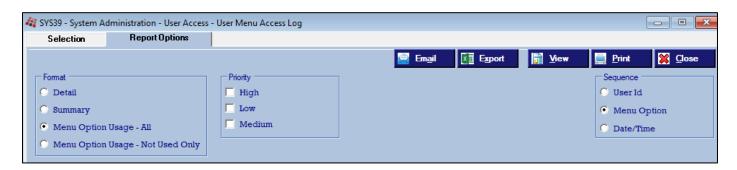
User Training

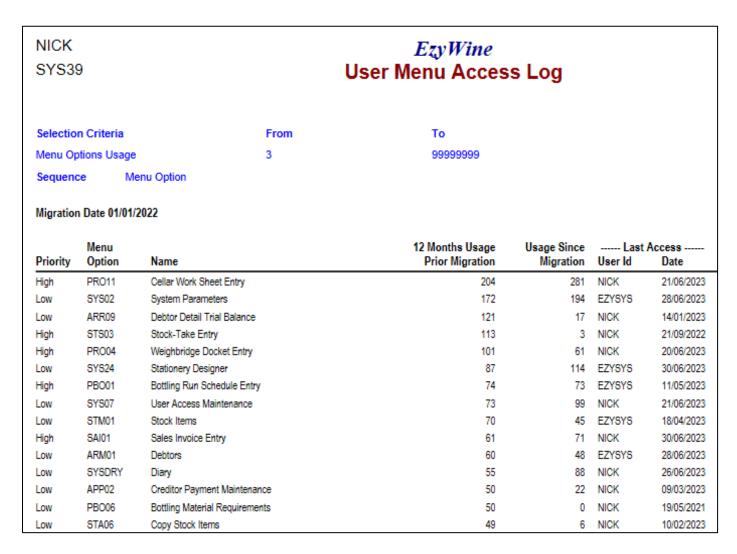
We will provide remote training!

We recommend that each user familiarise themselves with the new version prior to going live.

The System Administration, User Access, User Menu Access Log option can be utilised to provide each user with a list of the menu options that they have accessed in the past 12 months.

The users should familiarise themselves with the 'High' priority menu options.





Pro Migration Cost

Ezy Systems will not charge any upfront cost to migrate to the new version!

Please contact Renee to commence your migration.

Support Services

The support fee includes:

- 24/7 help desk
- Regular upgrades
- Annual courtesy visit.

Most software companies don't offer any of these services!

Support Fee

- The new monthly support fees will be calculated as follows.
 - \$350 software licence
 - \$50 per user
 - \$75 per live company.

If you have 10 users and just one live company, the monthly support fee will be \$925.

• You can specify/change the required number of users as required!

The System Administration, User Access, User Menu Access Log option, 'Summary' format, sequenced by User Id, for the last month or so, will report the number of *actual active users*.

Local server or cloud?

- Pro can be installed on your local server or hosted with your cloud provider.
- We can provide cloud hosting if required for additional \$300 plus \$75 per user per month.
- Most clients already have a local server that can be used!

Old Version Support

The Fox version will be supported until 31st August 2028.

General

Nick Cugura +61 (0)3 5441 2044 +61 (0)417 334 206 A/H nick@ezysys.com.au Accounts Peter Ellis

+61 (0)3 5441 2044 peter@ezysys.com.au **Migration Support**

Renee llott +61 (0)3 5441 2044 reneei@ezysys.com.au